

COMPANY PROFILE

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MISSION & VISION

At Avlytics Solutions, we are committed to making AI-driven security solutions affordable and accessible for security professionals. Our mission is to revolutionize video surveillance with edge computing, ensuring all AI analysis occurs on-site, providing fast, secure, and efficient object detection. We strive to make these advanced technologies available to security providers across South Africa and beyond, helping to prevent crime and capture perpetrators in real-time.

**SMART
SECURE
SAFER**

AVLYTICS

VIDEO VERIFICATION & AI FOR CCTV

ABOUT US



AVLYTICS SOLUTIONS

Avlytics Solutions is a software development company that specializes in AI-powered surveillance solutions for the security industry. Our core offering is a third-party device that integrates with existing CCTV systems, using cutting edge computing technology to perform AI-based object detection directly on-site, without relying on cloud verification. This ensures faster response times, enhanced privacy, and more reliable performance for real-time security applications.

We provide two versions of our product:

1

GO VERSION

A pre-trained model that detects humans, animals, vehicles, and background movement.

2

STD VERSION

A deep learning solution that allows for custom object detection tailored to specific security needs.

Our products are sold exclusively through SAIDSA-registered installers and off-site monitoring companies. We do not deal directly with end users.

MEET THE TEAM



**TAKUDZWA
SHUMBAMHINI**
SENIOR DEVELOPER



**CHRISTOPHER
NEL**
TECHNICAL MANAGER



**WAYNE
DU PREEZ**
TECHNICAL SUPPORT



**GARETH
VAN EEDEN**
TECHNICAL SUPPORT



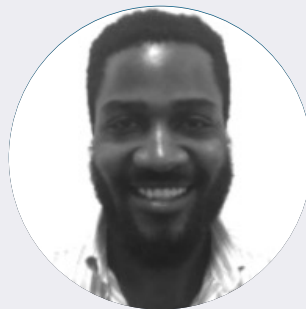
**DONN  
DARIER**
OFFICE MANAGER



**CHANTAL
LEE CHING**
MARKETING MANAGER



**PAUL
VAN VUUREN**
CEO & DIRECTOR



**JUSTICE
MAVASA**
DEVELOPMENT DIRECTOR

At Avlytics Solutions, we have a diverse and skilled team drawn from two key verticals: The Security Distribution Industry: Our team includes professionals with extensive experience in security systems, distribution, and the security services sector.

Machine Learning and Big Data Management: We have experts with deep knowledge in AI, machine learning, and big data analytics, ensuring our products are at the cutting edge of technology. Our team's combined expertise allows us to bridge the gap between security and technology, creating intelligent surveillance solutions that are both innovative and practical for today's security needs.

OUR CORE VALUES



● SECURITY FOR ALL

We believe in providing affordable, high-quality security solutions to all, with an emphasis on accessibility for both residential and commercial properties.

● EDGE TECHNOLOGY

We prioritize edge-based AI processing to ensure real-time, secure, and reliable surveillance without relying on cloud infrastructure.

● PROACTIVE PROTECTION

Our products enable security professionals to detect and respond to threats swiftly, providing proactive protection for people and property.

● PROFESSIONAL PARTNERSHIPS

We work exclusively with certified SAIDSA-registered installers and off-site monitoring companies, ensuring our solutions are deployed by trained professionals.

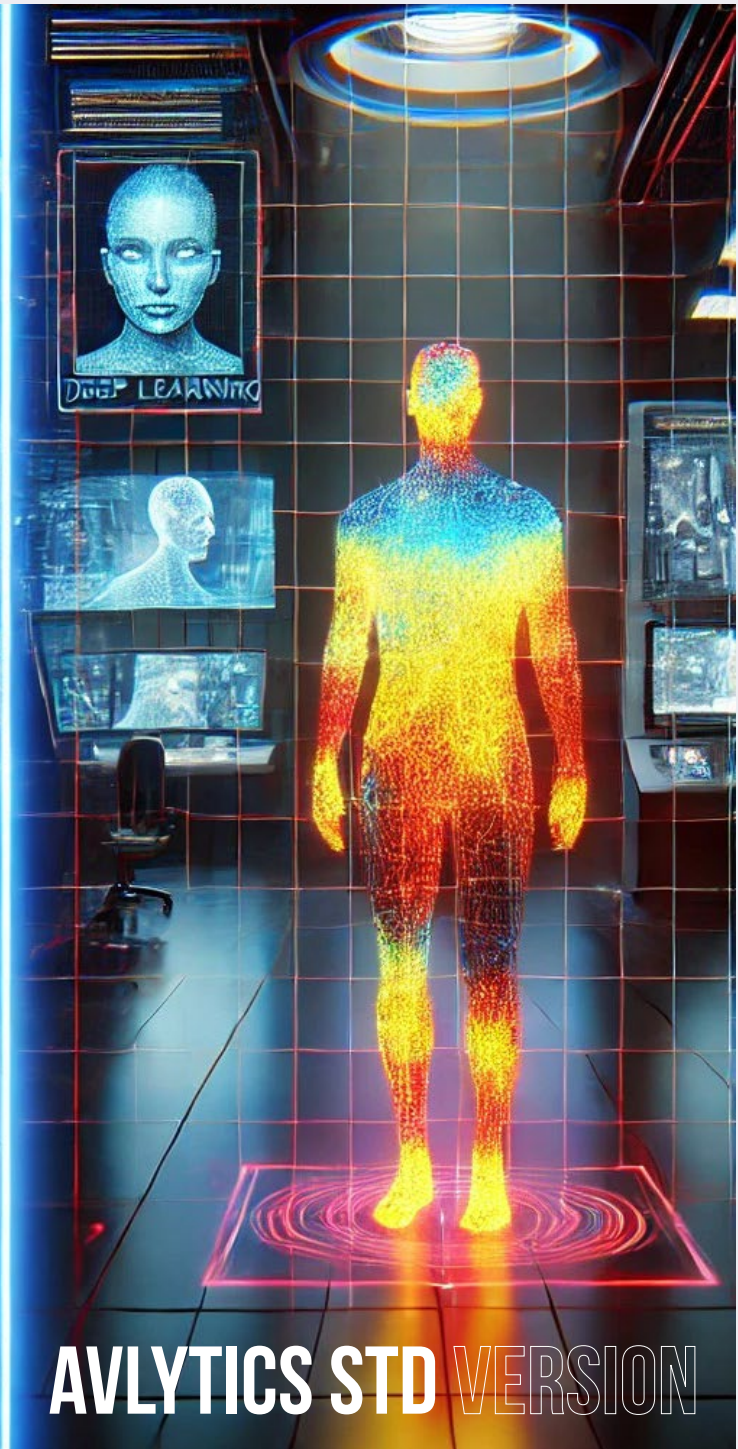
● CUSTOMIZATION AND INNOVATION

We are always looking for ways to innovate and provide bespoke solutions to meet the unique security needs of our partners and customers.

OUR PRODUCTS



The Go Version is an easy-to-deploy AI-powered surveillance solution with a pre-trained model capable of detecting humans, animals, vehicles, and background motion. It is ideal for security professionals looking for a straightforward object detection system that requires minimal setup and provides reliable, real-time alerts.



The STD Version is a more advanced solution that incorporates deep learning, allowing for custom object detection. Security professionals can train the system to recognize specific objects of interest, making it highly adaptable for specialized applications, including large-scale commercial or complex surveillance needs.

PARTNERSHIPS & INTERGCTIONS

Avlytics Solutions partners with a range of leading armed response monitoring platforms to provide seamless integrations for real-time alerts and surveillance management.

Our Current Partnerships Include:

- Listener
- Watchmanager
- QT Watch
- Patriot
- Bvigilant
- Signaltower
- Seon

We are also in the process of expanding our integrations with multiple Video Management Software (VMS) platforms to offer greater compatibility across different surveillance systems.

Our Current Integrations Include:

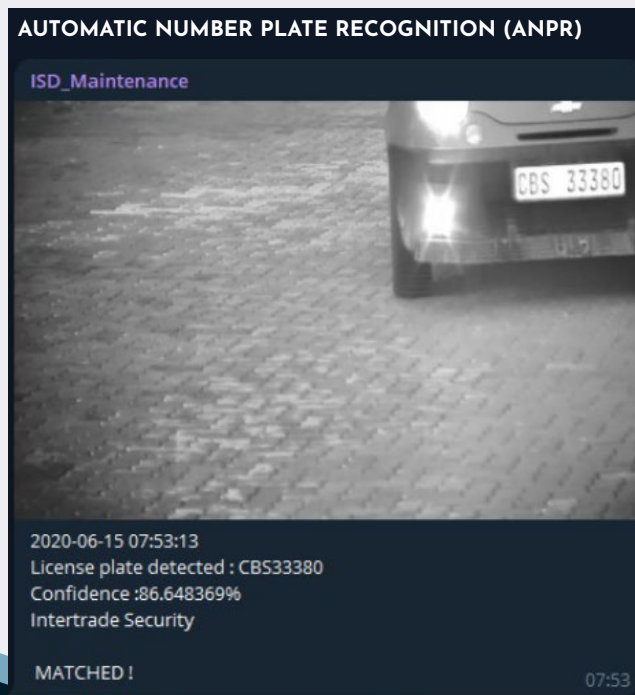
- Arteco
- Dahua Dss (In Progress)
- Hikvision Ivms (In Progress)



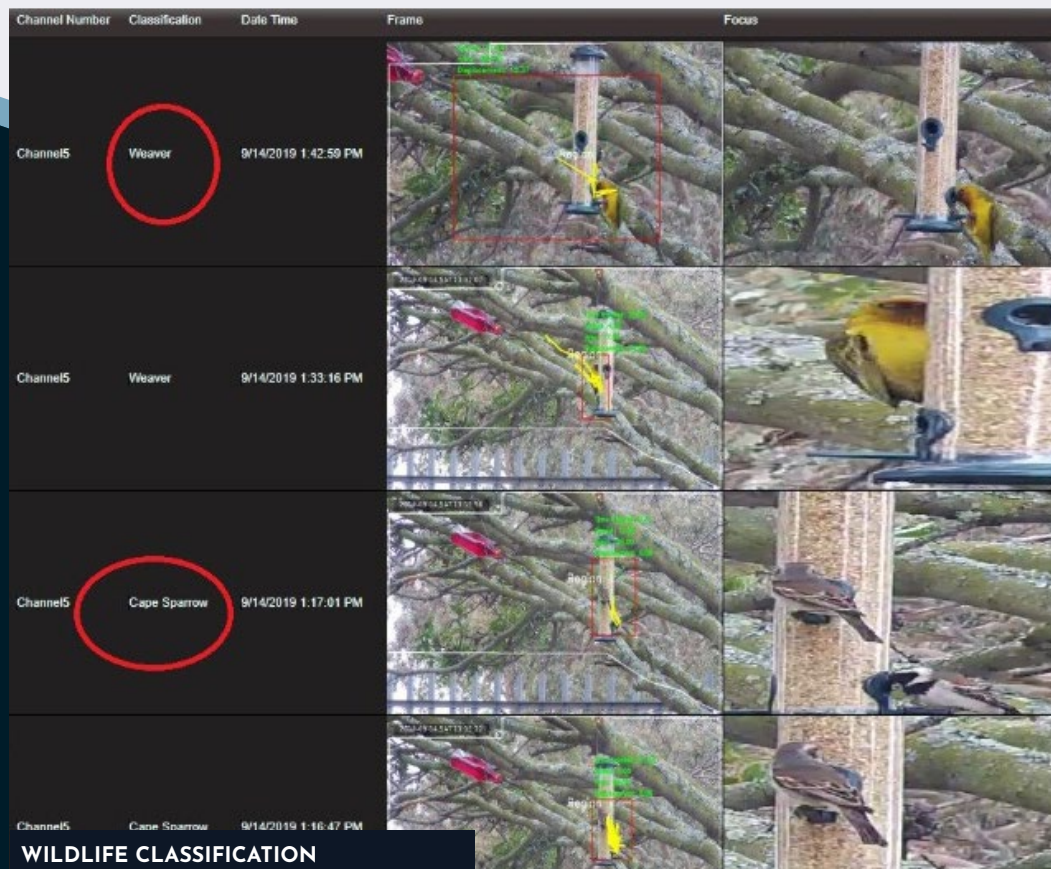
BESPOKE DEVELOPMENT

While we offer standard products that meet the needs of most security applications, Avlytics Solutions is also open to bespoke development requests. If you have unique security needs or specialized requirements, we can tailor our technology to suit your specific use case.

Some Examples Of Bespoke Work We Have Undertaken Include:



We work closely with our clients to develop custom solutions that integrate seamlessly with their existing infrastructure, providing specialized AI capabilities tailored to their specific security challenges.



DISTRIBUTION NETWORK

We work with a network of trusted distributors across South Africa, ensuring that our products are widely available to security providers throughout the country. We have distributors in most provinces, but our products can also be purchased directly from us, provided the buyer is a registered security provider. Our distribution network allows us to serve both local and national security providers, offering reliable, timely access to our products.

OUR IDEAL TARGET MARKET IS:

Avlytics Solutions exclusively serves the security industry, providing AI-powered surveillance solutions to:

PSIRA-Registered Installers:

Professional installers certified by the South African Intruder Detection Services Association.

Off-Site Monitoring Companies:

Companies providing remote monitoring services, looking to integrate AI-powered video surveillance into their offerings.

Note: We do not sell directly to end users. All sales and installations are handled through certified security industry professionals.

CONTACT US



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